

## **Residential HVAC Installation Buyer's Guide**

Replacing an aging Heating and AC System is a big decision. It can cost thousands of dollars. For your convenience, we've compiled this guide to assist you in making that decision. We are an ENERGY STAR Version 3.0 participating contractor. We bring those high standards of quality to every job we do. If you have any questions, feel free to contact us to learn more.

### **Value**

We understand price is a driving force in the decision on which system and contractor to use. However, the adage, "you get what you pay for," really applies. Make sure to get several estimates before making a final decision. Our systems are professionally designed, our technicians are highly trained and our systems come with competitive warranties.

### **Warranty**

Manufacturers offer different warranties. These range from just 1 year to lifetime warranty on parts, and/ or labor. Be sure to compare the warranty on each estimate you receive. Sometimes saving a few dollars up front for a system comes with a sub-standard warranty can cost you much more once it expires. Southern Comfort Consulting and Service offers systems with lifetimes warranties on select parts and extended labor warranties. Every system we install comes with an automatic ONE YEAR craftsmanship warranty.

### **Professionalism**

Finding a Greensboro, NC contractor that will be courteous, neat and polite is not always easy. We believe installing a new HVAC system should come with minimal disruption to your house and family. We always wear shoe protectors, use plastic sheeting when needed and take other precautions make your service experience with us enjoyable. All our technicians are trained and background checked. Our work is always permitted and inspected and comes with a craftsmanship warranty.

### **Design**

Selecting the proper HVAC system size involves more than knowing the square foot area of the house. Factors like the age and construction of the house, insulation levels, window type and size, humidity control, just to name a few, are considered when sizing and selecting a system. We use industry approved Manual J software to design the right system for your home. This is not only an accepted industry standard but it is the law. According to local codes, a system being replaced must be sized using a whole house "block" load calculation. New construction systems require a "room by room" load calculation. Don't accept an illegally installed system.

For more information, or to make an appointment for a free assessment, please visit [southerncomfortconsulting.com](http://southerncomfortconsulting.com)